

檔 號：

保存年限：

駐巴西代表處經濟組 函

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受文者：台北市進出口商業同業公會

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速別：普通件

密等及解密條件或保密期限：

附件：如文(1070001296_Attach1.pdf、1070001296_Attach2.pdf)

主旨：有關巴西AgriForte農業公司有意出口農業相關產品至我國案，請惠協助轉知有興趣廠商參考，請查照。

說明：

- 一、巴西AgriForte農業公司董事長Rafael Ming及行銷經理Leonardo Paiva日前來本組拜會，主要目的為有意出口農產品至我國，並與我商建立商業合作關係。
- 二、AgriForte為一巴西農產品出口公司，主要協助巴西生產之農產品出口，雖非農產品生產商，但旗下擁有若干農產品之獨家代銷權，且該公司可應客戶要求，在巴西尋找相關農產品供應商提供買主。公司總部位於巴西利亞，但在巴西全國有14個州設有辦公室，農產品出口主要由聖保羅Santos港口。該公司業務亦拓展至海外如美國、歐盟、阿拉伯半島、非洲和大洋洲，並在邁阿密、羅馬、杜拜和黎巴嫩設有據點。
- 三、該公司主要銷售產品包括：大宗物資如黃豆、玉米、豆類，另有咖啡、白糖，以及巴西特產之巴西藍莓(Acai)製產品、腰果及巴西豆等，請參考附件1產品項目。



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四、檢送該公司英文簡介資料(如附件2)，請惠轉相關或有興趣之會員廠商參考，有意者可與該公司行銷經理Leonardo Paiva聯絡(email: leonardo.paiva@agrifsa.com；手機：+55-61-98442-0315)，或與本組聯絡，俾協助轉知。

正本：台北市進出口商業同業公會、台灣區植物油製煉工業同業公會、台灣區飲料工業同業公會、台灣糖菓餅乾麵食工業同業公會

副本：經濟部國際貿易局、財團法人中華民國對外貿易發展協會

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Main Products for Export and Marketing

Açaí Motion - Natural Energy - Ready-to-use liquid compound - Açaí flavor

- 269 ml
- Without Taurine
- 3mg / 269ml guaraná caffeine
- sugar reduction (95kcal / 269ml)
- natural energy



Orfeu Special Coffees

- 100% arabic
- The most awarded Brazilian coffee in the World



Imcusa Sugar

- Sugar Imcusa 45 (Refined)
- Sugar Imcusa 150 (Cristal)
- IC45 Premium sugar in cubes
- * Service in small quantities and / or large volumes



Cashew nut

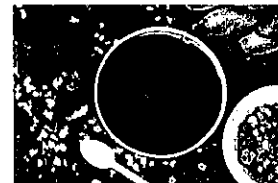


Brazil nut



Frozen Açaí Berry

- sorbet, natural and ready for consumption



AgriForte Commercial Exporter S/A – www.agrifsa.com

Phone: +55 61 3223-5945 / +55 61 99631-4777 / +55 61 98442-0315

E-mail: agriforte@agrifsa.com / rafael.ming@agrifsa.com / leonardo.paiva@agrifsa.com

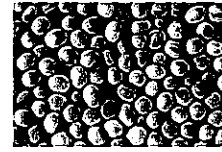
SOCIAL ADDRESS BRAZIL: SHIS QL 6 Conj. 11 Casa 17 | Lago Sul | Brasília/DF | CEP 71620-115

HEADQUARTERS USA: 9889 NW1ST Court | Plantation | FL | 33324

HEADQUARTERS & STORAGE: SAAN Trecho 2 Lotes 420/440 – Brasília/DF

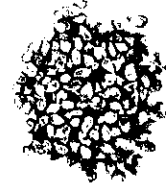
Soy

- Human consumption
- Animal consumption - feed



Corn

- Human consumption
- Animal consumption - feed



Coffees

- arabic
- robust
- green
- roasted
- roasted and ground (several options)



Meat

- Bull
- Cow



Poultry meat



Meat sheep

- Independent production



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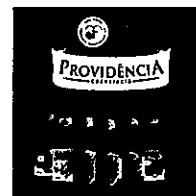
Water Sferriê

- Ph 10
- Vanadium naturally (0.34mg / L)



Providência Handmade Beer

- German, English and American Line
- 11 regular varieties
- Top quality



Organic Milk and Dairy in various presentations



Raroz Rice

- Premium, Type 1
- Parboiling



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AgriForte Group



AgriForte S/A

AgriForte USA Corp.

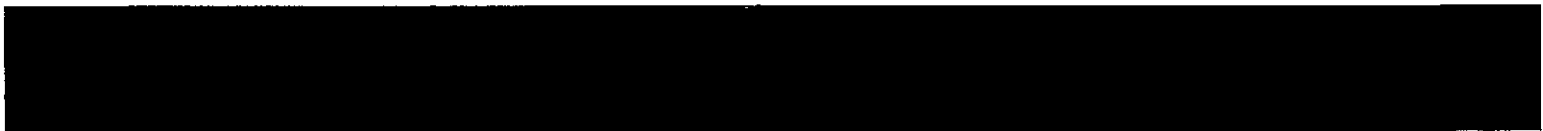
AF Central Distribuidora, Comércio Atacadista Ltda.

AF Central Centro Oeste Ltda

Parllaks Tecnologia da Informação

Star Sun Development Holding

Corporate Profile 2018



100% BRAZILIAN ORIGIN



AgriForte Comercial Exportadora S/A

An originally Brazilian company, already established as a Closely Held Corporation aiming the **strengthening, consolidation, expansion and growth** in the commodity and food market, with a intrisically view of **Brazil** as a producer and operator of agribusiness, being recognized as one of the only regions in the world, able to produce food to meet the needs of growing global consumption. The role that we exercise is to add our relationship skills with the manufactor/supplier and buyer, understanding and customizing each operation, adapting each of the buyer country's culture, economy, politics and the necessity of consu mption, by the actions of our leaders, who will be establishing this connecton differently from the current practice develop ed by multinational companies operating in this exporter and consumer market. Where we will demonstrate our ethical behavior, reliability, efficiency and customer security and global community with full corporate integrity.



BASIC INFORMATION OF THE COMPANY AND BUSINESS / PERFORMANCE BRANCH

Company Name: AgriForte Comercial Exportadora S/A

Fantasy Name: *AgriForte S/A* | CNPJ: 23.902.606/0001-18 | CF/DF07.759.402/001-60

Head Office: Brasília/DF

Offices in Brazil (in operation and structuring): PR, SP, RJ, ES, RS, SC, MT, MS, GO, PA, BA, MA, PE, CE

Offices Abroad (opened in constitu tion and strategics partnerships): EUA (Head Office in Miami), UNIÃO EUROPÉIA (Head Office in Roma), ARAB COUNTRIES (Head Office in Dubai and Líbano), AFRICA, OCEANIA

Products: Sale by intermediation and/or direct of **Commodities** in gen eral, such as: grains and oilseeds (**SOYBEANS, CORN, RICE, BEANS**), and the processing of oil to produce oat bran fibers, and crude vegetable oil; **sugar and meat (poultry, beef, pork, sheep and goats)** in general; Craft Beer Providência (exclusive); Vinegar; Frozen Products Food Service; Fruits; Juices; Manioc Math eus (exclusive); Snacks; Freshwater fish Pelxes da Amazônia (exclusive); Açal and by-products; etc. Others items will be entered in accordance with our expansion and demand of buyer market. We are already preparing our Portfolio seeking a Logistics Centre for distribution and processing, that will be d eploying to North America, United Arb Emirates and the Gulf Area.

Operation: Intermediation and/or integrated logistics, domestic transportation, warehousing, international shipping. We will develop integrated marketing for port terminals, processing plants, warehouses and buying offices in the biggets producing centers.



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OUR THOUGHTS



VISION

BRAZIL barn of the World. Food is VITAL and comes from land. Our Land is STRONG!

Involvement of the agricultural and the whole production chain.

Satisfaction of global customer

Social Enrichment of society

Corporate Profit



MISSION

Collaborate in a directly way for Brazil to become an even greater world power in providing global food, sustainably, generating internal benefits to producers and the entire agribusiness chain.

To serve local markets in different countries, facilitating international trades through the connections between the agribusiness production areas.



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Our Foundations for Development



VALUES

Development and enhancement, both, personal and family, respect for the Land and the Producer, valuing work and guaranteeing human dignity, making our values modify the life of each individual, trust, while maintaining the integrity, improving teamwork and generating citizenship with entrepreneurship valued by the opening given by the Corporation.



ETHICAL PRINCIPLES

- 1) We follow and we are guided by the current legislation
- 2) We operate with integrity in all our activities
- 3) All consolidated statements reflect the corporation
- 4) We interact with respect and dignity
- 5) We honor our commitments
- 6) Protect the corporate network
- 7) Global Commitment to changes and responsible citizenship.



Focus and Performance Characteristics



PUBLIC TARGET / TARGETED MARKET

Global market, focusing on emerging countries, developed or not, in areas of social risk, political and/or economic, trying ways to bring food to the whole society that needs to be fed, in addition to attend the demands in countries that already buy Brazilian products, but where the consumer market is in expansion.

Maintain relationships with governments and countries offices so they can have AgriForte S/A as a partner to attend their demands in a very personal way.

Specially countries with whom we could maintain a close relationship via Central Government, through our relationship, friends and partners.



COMPETITORS / WORLD REFERENCE

The basis of competition is very broad, but for all of those who make individual operations and target to meet specific customers and contracts. Our goal is to reach the markets, which do not wish to work with the giants (mainly Americans), which controls and monopolizes, but with the growth of consumption and production, there are many possibilities.

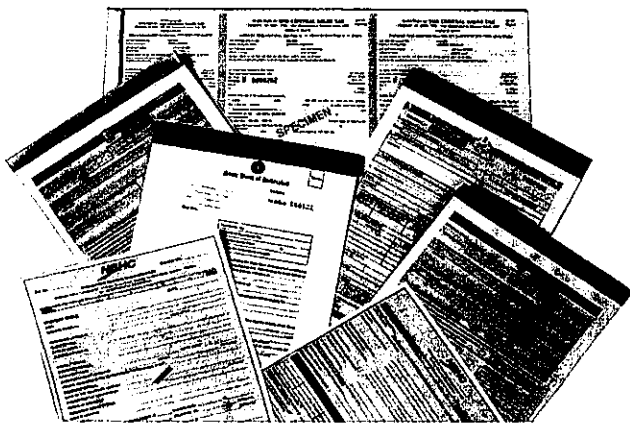
AgriForte S/A presents itself as a desired option. Our consolidation, name, brand, visual identity will be the attraction generated in the consumer markets and buyers abroad.



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MECHANICAL OPERATIONAL OF MARKETING



BOARDING DOCUMENTATION

- Certificate of Quantity and Quality SGS
- Certificate of Origin
- Commercial Invoice
- Packing List
- Bill of Lading – BL | Aerial knowledge | others
- And other documents in accordance with local requirements

MECHANICAL OPERATIONAL OF MARKETING



LOI (Model / Stamp Company)

APPLICATION: (to be filled with company address, Street, City, Country, State, ZIP CODE)

NEW: (to be filled with company name and address (for postal information))

RESPONSIBLE FOR THE REQUEST: Name, position of the company and country (Please print in all capitals)

SALE NAME: (Must appear the year of the last harvest in all capitals)

PRODUCT/QUANTITY: (Please fill in product name and quantity in all capitals)

PERIOD: (Start and end of the harvest)

ORIGIN/DESTINATION: (Start and End of the harvest, please fill in all capitals)

EXPORTING: (Please fill in the country of origin)

PACKAGING: (Please fill in the type of packaging)

ALUMINUM: (Please fill in the amount and the type of aluminum)

OTHER INFORMATION: (Please fill in the other information)

OTHER INFORMATION: (Please fill in the other information)

City and State

Signature of responsible person

www.agriforte.com

AGRI FORTE

INTENT OF BUY – CLOSING

To avoid problems and misunderstandings between the companies, the AgriForte S / A invites interested issuing, on letterhead, a letter of intent (LOI / ICPO) purchase / import , directed to AgriForte S / A, containing the following items :

- *FULL CORPORATE INFORMATION
- *RESPONSIBLE PERSON FOR THE OPERATION
- *PRODUCTS REQUESTS WITH ACCURACY
- *SPECIFICATION OF EACH PRODUCT AND DIFFERENTIALS
- *PACKAGE
- *BULK
- *ALREADY BE INCLUDED THE PRICE TO BE PAID, INFORMED BY AgriForte S / A TO THE POTENTIAL BUYER IN ADVANCE
- *BANK OF ISSUE OF FINANCIAL INSTRUMENT AND BANKING OPERATOR

The document must be signed by the company and stamped , so it can be sent directly and we can prepare all documentation , such as: Contract , Proforma Invoice , Sample Shipping etc.

SUPPLIERS AND EXCLUSIVE OPERATIONS



Mandioca Matheus
Exportação Exclusiva
AgriForte



Cabra forte
O Verdadeiro Sabor do Nordeste

Cabra Forte Alimentos – Frigorífico
Exportação Exclusiva AgriForte

Cervejaria Providência
Exportação Exclusiva
AgriForte



Carne Orgânica do
Pantanal
Exportação Exclusiva
AgriForte



ABPO
PANTANAL SUSTENTÁVEL



Açaí Motion - Natural Energy Drink
Exclusive Product AgriForte



NATIVE berries

Native Berries | Açaí
Representante oficial Exportação
| AgriForte



Raroz AgroIndústria do Sul
Exportação AgriForte



baby-bode®

Baby Bode Carnes Especiais
Exportação exclusiva AgriForte



Maricota Alimentos (Food Service)
Representante oficial Exportação | AgriForte



Peixes da Amazônia
Exportação AgriForte



Orfeu Special Coffee
Exporter AgriForte

Chocolates Damazônia
Exportação Exclusiva
AgriForte



FORNECEDORES EM DIVERSOS SEGMENTOS



MEATS

Poultry
Beef
Pork
Sheep
Goats



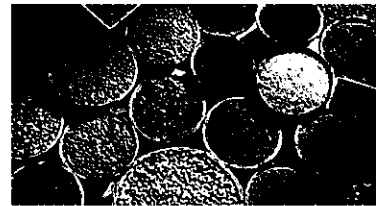
CONDIMENTS

Vinegar
Tomato Sauce
Catchup
Mustard
Spices
Pepper
Various Sauces



FRUITS

Melon
Banana
Mango
Grape
Lemon
And others..



GRAINS

Soybean
Corn
Rice
Bean
Coffee

SUGAR

Refined Sugar
Brown Sugar VHP
Organic Sugar
Cristal Sugar



CERTIFICATIONS, ASSOCIATIONS AND PARTNERS RECORDS



Parceria Operacional no Centro-Oeste

Certification Dun & Bradstreet (DUNS Number) which since 1841 contributes to the improvement of international relations.

Thus, we are moving forward, evolving in the International Market Agribusiness, food in general, beverages and other items, contributing to Feed the World in a serious way, transparent and World credible.

Check out some global associations recommended the DUNS Number as identifier of companies, including EDI.

Aerospace (AIA) Aerospace Industries Association; Air Transport (ATA - AVNET) Air Transport Association of America; Alcoholic Beverages (NABCA) National Alcoholic Beverages Associations; Aluminum (AA); Aluminum Association Automotive (AIAG) Automotive Industry Action Group; Chemical (CIOX) Chemical Industry Data Exchange; Electrical (EDX) Electrical Industry Data Exchange; Electronics (EIDX) Electronics Industry Data Exchange; Ex-Im Bank Export-Import Bank of the United States; Fabric (FASLINC) Fabric And Suppliers Linkage Council; Grocery (UCS) Uniform Communications Standard; Industry Coalition (EDICA) EDI Coalition of Industries; Insurance (Accord) Agency-Company Organization for Research & Development; Insurance/Reinsurance (BRMA) Brokers & Reinsurers Markets Association; Iron & Steel (AISI) American Iron & Steel Institute; Natural Gas (COPAS, AGA) Council of Petroleum Accountants Societies, American Gas Association; Paper (API) American Paper Institute; Petroleum (PIDX) Petroleum Industry Data Exchange; Pharmaceutical (NWDA) National Wholesale Druggists' Association; Rail (AAR) American Association of Railroads; Retail (VICS) Voluntary Industry Commerce Standard Telecommunications (TCIF) Telecommunications Industry Forum; Textiles (TALC) Textile-Apparel Linkage Council; Trucking (ATA) American Trucking Association; Warehousing (WINS) Warehouse Information Networking Solution; Utilities (UIG) Utility Industry Group

CIAL dun & bradstreet

Outorga à

Agriforte Comercial Exportadora S/A

Reconhecemos os esforços e o empenho global nos negócios e a parte de verificação dos registros de operações da empresa para o CIAL Dun & Bradstreet. O Data Universal Numbering System operado neste mundo é uma identificação universal que reconhece e valida a identidade de uma companhia, para aumentar a confiança entre parceiros e facilitar transações comerciais.

San Paulo, Brazil, April 20, 2018

Para obter mais informações, consulte o site www.dunbradstreet.com.br. Este documento não constitui uma recomendação de investimento nem uma garantia de qualquer natureza.

IDENTIFICAÇÃO DE EMPRESAS

www.dunbradstreet.com.br

D-U-N-S NUMBER

914776745



Seu Alado nos ajudou a crescer

Proudly announced that AgriForte is developing products and creating strong partnerships with certified suppliers IBRAF / INBRAFF with Sustainable Fruit label, which takes into account the quality protocols, hygiene, environmental protection and fair and safe working conditions. We are members of the IBRAF / INBRAFF.



CERTIFICATIONS, ASSOCIATIONS AND PARTNERS RECORDS



INFORMATION OF REGISTER AND FINANCIAL



Company Name: AgriForte Comercial Exportadora S/A
Fantasy Name: AgriForte S/A
CNPJ: 23.902.606/0001-18
CF/DF: 07.759.402/001-60
Head Office: Brasília/DF - Brazil

AgriForte USA Corp.
Register in Florida #P16000066508
FEI Number: 81-3579568
Head Office: Plantation/FL

Main economic activity: Wholesale Trade food and agricultural raw materials, intermediate and agency services and business in general | Export Corporation Food

Main Leaders:

Rafael Aun Ming | President
Jorge Luis Rodriguez | Executive Vice President
Isabela de Souza Ming | Vice President

DIRECTLY RESPONSIBLES FOR THE MANAGEMENT AND OPERATIONS



Rafael Aun Ming

President

rafael.ming@agrifsa.com | Celular: +55 61 99631-4777

Jorge Luiz Rodriguez

Executive Vice President USA | Miami FL | USA

jorge.rodriguez@agrifsa.com | Celular: +1 305 610 4665

Isabela de Souza Ming

Vice President

isabela.ming@agrifsa.com | Celular +55 61 99846-4777



OBRIGADO
THANK YOU
GRACIAS
شكرا
谢谢
MERCİ
СПАСИБО