

Recruitment Information Session: EBRD International Adviser and Specialist for SMEs

EBRD's SME Finance & Development Team manages Advice for Small Businesses (ASB) projects for small and medium-sized enterprises (SMEs) in over 30 different countries in Central and Eastern Europe (CSEE), Central Asia, and the South-East Mediterranean (SEMED). In this regard, we are holding a **briefing session on 14 December 2023** to recruit sectoral and thematic advisors and specialists from Taiwan, with particular focus to expertise in Environmental, Social, Governance and Digital aspects of company's development, as well as Supply Chain and Supply Chain Finance.

1 Recruitment focus:

We're looking for highly experienced business professionals with substantive international experience achieved in one of the following areas:

- Outstanding executive- or senior-level track record in one of the sectors: agribusiness, automotive, industrial manufacturing, healthcare, telecommunications and IT, logistics, FMCG, retail/wholesale and HORECA;
- Significant cross-sectoral expertise in core areas: sustainability and green economy transition, digital transformation, inclusive growth and strong corporate governance practices;
- Senior-level expertise with large corporates in the following roles: procurement, treasury, and supply chain financing.

Applicants should have private sector expertise and hands-on skills preferably obtained through working with corporates or SMEs.

2 Requirements:

- **Adviser role:** at least 10 years of work experience as executive manager: ability to help business owners and managers reach their business objectives, address long-term success of both business and its leaders, and facilitate professional growth and performance of SME owners / management.
- **Specialist role:** at least 7 years of work experience working across sectors in multiple companies across borders in specialist areas: for example, food processing technology, environmental / energy efficiency expertise, integration of SMEs into supply chains, in connection with overall management advice above.

Language: English

3 Countries of ASB Operation: EBRD countries eligible for support:

Central Asia and Mongolia | Kazakhstan, Kyrgyzstan, Mongolia, Tajikistan, Turkmenistan, Uzbekistan

Southern and Eastern Mediterranean | Egypt, Jordan, Lebanon, Morocco, Tunisia, West Bank and Gaza

Central and South-Eastern Europe | Albania, Bulgaria, Bosnia & Herzegovina, Croatia, Greece, Kosovo, Montenegro, North Macedonia, Romania, Serbia

Türkiye, Eastern Europe and the Caucasus | Armenia, Azerbaijan, Georgia, Moldova, Türkiye, and Ukraine

4 Fee rates:

EUR500 per day when visiting business countries

- Average 1.5 years per project, combination of remote and on-site visits to the client during the project period (visit frequency differs based on project circumstances).
- Other incidental expenses, such as airfare, hotel costs, etc., are supported separately.
- Average project costs EUR40,000 (may vary depending on project length/ location).