

# TANA From Waste to Value<sup>®</sup>

**TANA**

**1971**

### **Kone-Jyrä Oy**

**Founded by young inventor with strong purpose.**

First landfill compactor was manufactured and sold in an exhibition in Hanover, Germany, in 1971.



**1995**

### **Oy Tanacorp Ltd**

**New owners started a change for more productive company.**

Changing focus into developing the best tools for landfill customers brought a complete turnaround and the principle of continuous improvement was adopted.



**2006**

**Tana Oy**  
**Becoming game changers in waste treatment.**

Improving solutions from landfills to material handling. The first slow speed shredder was introduced in 2006.



**2008**

**Digitalization**  
**Smart digital solutions with TANA ProTrack®**

As a pioneers we decided to merge our machinery with intelligent digital systems. TANA ProTrack® was developed.







# **TANA** **SOLUTIONS** for Waste Management

## **SOLUTIONS**

LANDFILL COMPACTING

SHREDDING

SCREENING

DIGITAL

**VALUE CREATION**

**TANA**

**2019**

**2021**

**Data driven  
business and  
service development.**

- Rental business model
- R&D center
- Spare parts services
- IoT development

**50 year of waste and  
beyond**



**VISION**

**To be the most preferred supplier  
of intelligent solid waste  
management technology.**



**VALUES**

**OPENNESS** AMONG US AND OUR STAKEHOLDERS  
**COURAGE** TO THINK DIFFERENTLY

**DESIRE** FOR CONTINUOUS IMPROVEMENT  
**COMMITMENT** TO GETTING THINGS DONE

SOLUTIONS

# Your best profit makers



**TANA  
Compactor**



**TANA  
Shredder**



**TANA  
Disc screen**

LANDFILL  
COMPACTING  
SOLUTIONS

SHREDDING  
SOLUTIONS

SCREENING  
SOLUTIONS

## **TANA Compactors** H-SERIES

# Compacting 10% More

### **Superior design**

Nonoscillating, rigid frame utilizes the weight of the machine through the full-width drums and the crushing teeth. The result is a **smooth, firmly compacted area**.

- Best in compaction comparison
- Lowest gravity point in the market
- Best overall cabin visibility in its class
- More accurate than four-wheeler
- Less fuel consumption than four-wheeler
- Easy maintenance
- Problem free compaction with full drum





SHREDDING

**TANA**

## **TANA Shark Shredder**

DIESEL / ELECTRIC / ON TRACS / SEMI-TRAILER / STATIONARY

# Everything you need

### **Unique versatility**

Buy just one machine – TANA Shark takes care of the whole shredding process! Capability to produce large range of particle sizes.

- Ability to produce homogenous particle size
- Process widest range of materials
- Torque and robustness to shred toughest materials like shingles and big tires
- Easy maintenance



**TANA  
ProTrack®**

## TANA Disc Screen

# Screen almost everything



### One modular package

Reliable screening solution with minimal clogging. With easy adjustability and unique intelligence the screening process can easily be optimized based on your needs.

- Patented TANA screening discs ensure maximum performance with minimal wrapping
- Choose two or three fraction screening
- Easy to clean and maintenance





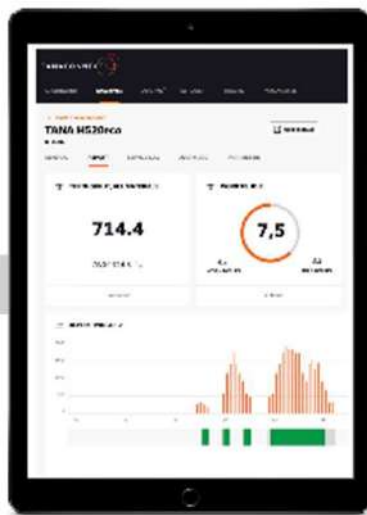
DIGITAL

# Tana digital solutions

## **TANA ProTrack®**

Easy information management  
system for TANA machines

**TANA LANDFILL COMPACTORS**  
**TANA SHREDDERS**  
**TANA DISC SCREENS**



**TANA**

# Generating value with TANA

Optimizing operations with transparent online data.

- Maximizing uptime
- Optimizing daily work
- Learn to act smarter
- Follow the profit



**TANA**



# **TANA** **SERVICES** **one step** **ahead.**

**RENTAL SERVICES**  
**SERVICE & DEALER SUPPORT**

**TANA**



DEVELOPERS

PARTNERS

SUPPLIERS

**TANA**

LOGISTICS

DEALERS

CUSTOMERS

# **TANA** **BUSINESS** **ECOSYSTEM**

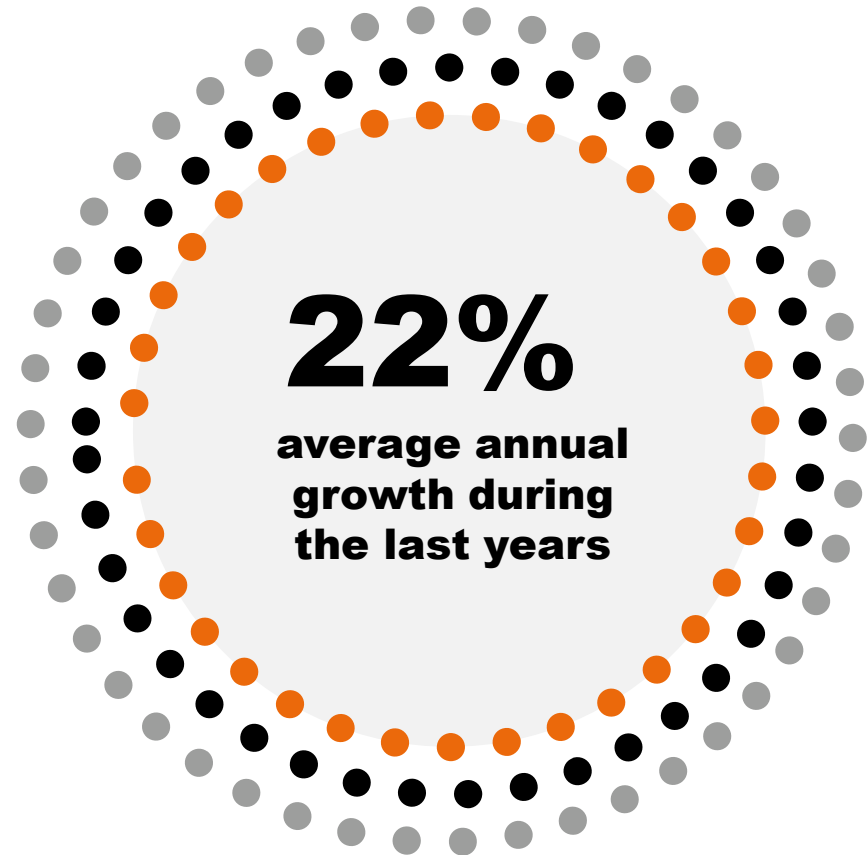
**GROWTH**  
**SUPPLY NETWORK**  
**DEALERS**  
**GLOBAL MARKET**

**TANA**

GROWTH

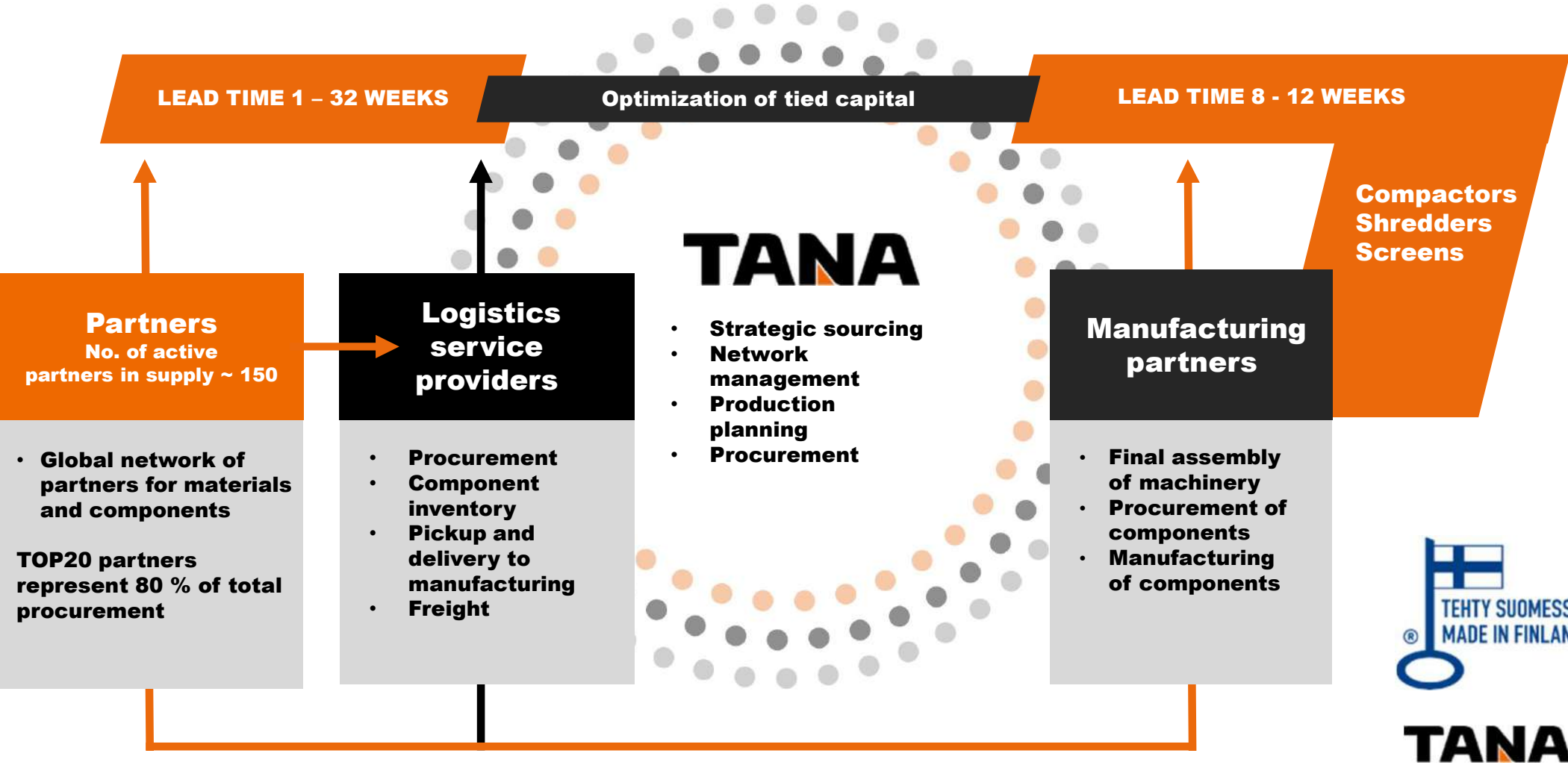
# **Global distributors & service network**

**One of the leading manufacturers of  
solid waste management technology  
in the world.**



**TANA**

SUPPLY NETWORK





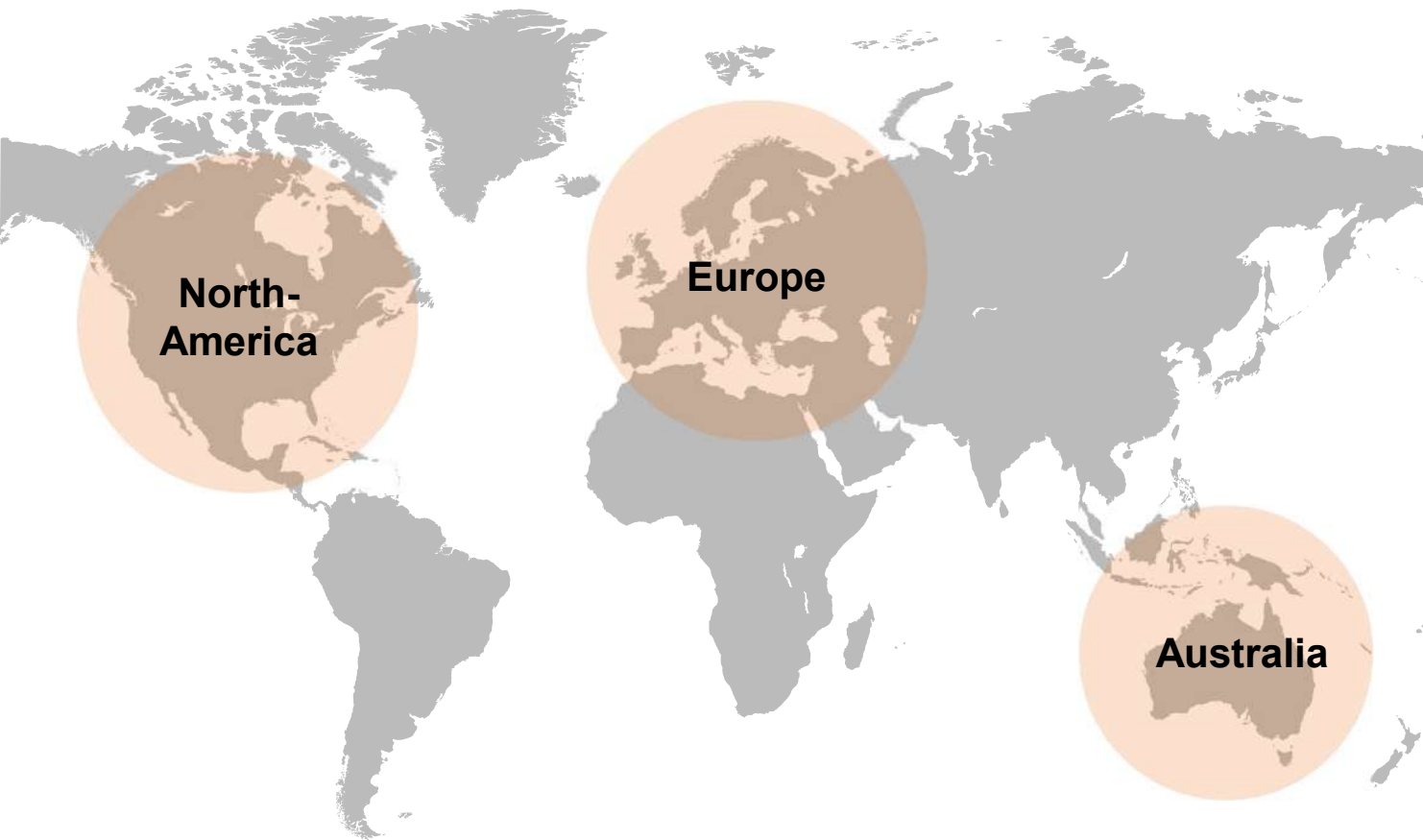


**30+ Global  
dealers**

**TANA**

GLOBAL MARKET

# Challenger. Forerunner. Innovator.



## 50 countries

Distributor network covering  
3 focus areas.

## Niche market

Leader in landfill  
compactors on many  
markets.

## 90 - 95 %

Exports

**TANA**



# Thank you!

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**TANA**